

GETTING TO YES

SUCCESSFULLY CLOSING THE SALE

November 1, 2011, 8:30am–10:00am

Come prepared to practice your skills in sealing the deal with employers.

Questions?

Call Tina Pettigrew
at 646.278.5685

**CLICK HERE
TO REGISTER**

WPTI and JobsFirstNYC have prepared a job development networking event that will give you the opportunity to:

- **Network** with other professionals in NYC job development who can help you strengthen your connections in the field as well as build healthy employer relationships;
- **Learn** best practices in how to persuade employers from a hesitant or resistant attitude to wanting to do business with you; and
- **Hear** from Walter Reyes, a dynamic guest speaker with many years of HR experience who will offer insight into the employer perspective and how to really sell your services in order to foster lasting relationships.



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